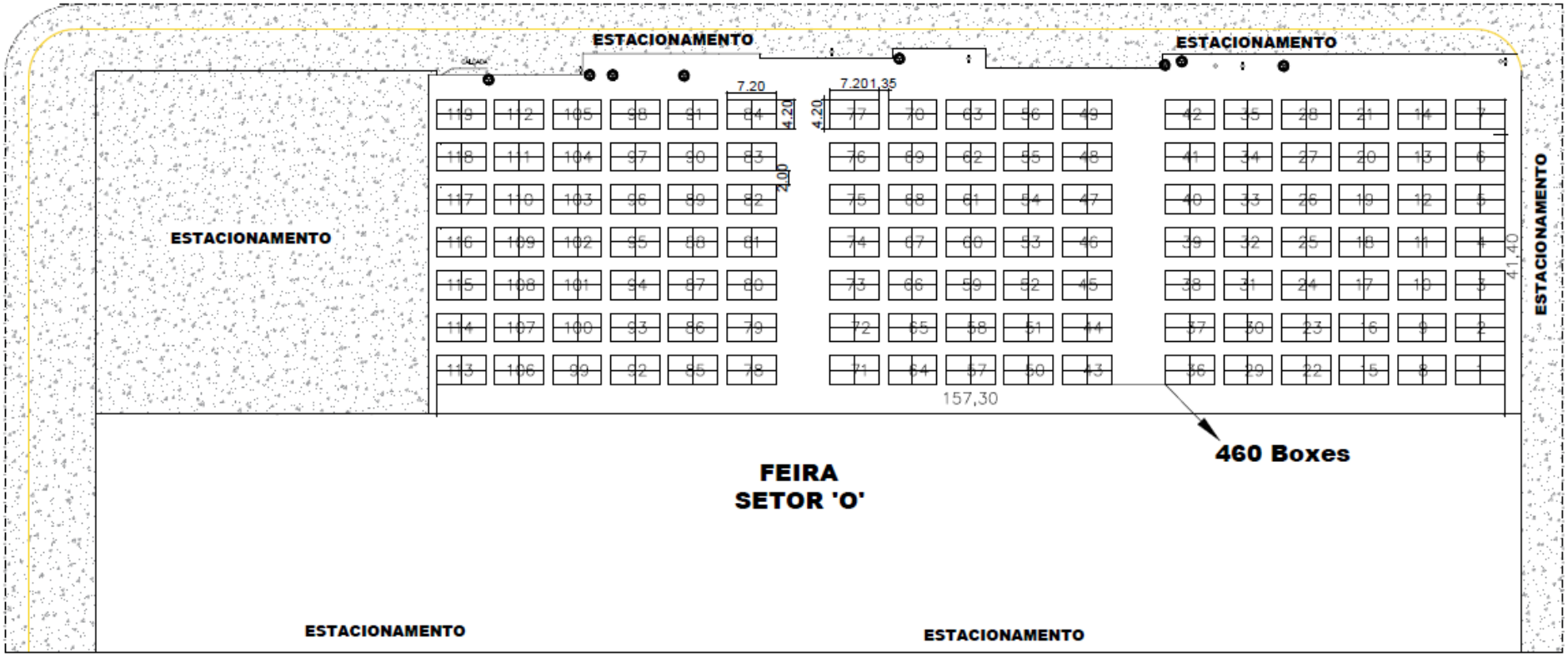3- CROQUI EXISTENTE: